From:	RP Eddy <rpeddy@ergo.net>
To:	Ehud Barak <ehbarak1@gmail.com>
CC:	
Date:	Mon, 10/13/2014 5:14:58 PM
Subject:	Re: Touch Base

Mr. Prime Minister,
Lets do from Zurich. Have a good trip!

In the meanwhile, as you will recall from my initial email about this conversation: we would like to find ways to be much more closely integrated with you. A close integration could greatly increase your income from Ergo, and obviously our growth as a firm.

We are 100% positive there are many folks you meet who would greatly benefit from Ergo's work, and we would like to increase that pipeline of conversations. If you could please keep an eye open for anyone you would like Ergo to meet, we are very very focussed on sales introductions. (I think Chinese firms would hire us for work OUTSIDE PRC, but not internal.)

Likewise, we would like to do some more work supporting the projects you are launching / can we launch something together. For example: support you give national leaders or corporations. As you talk to governments about ways they can engage you, please remember all the work Ergo can add / support to them and your joint projects for them. We have supported govt intel and strategy efforts for numerous nations and have very impressive past performance building their internal entire collection as well as analysis teams (in a BOT model), and of course have long experience to governments as a contractor collecting intel and doing analysis and strategy.

Incidentally, an update on the two intros you have brought to Ergo: the ENI follks (Scaroni and Bellodi) left Eni. Bellodi tried to be helpful but he is out now.
We had a third meeting with Verizon last week. It went well, they were impressed, but no immediate need. We will keep hammering away at them. A great firm to be in front of. I think this will convert to a sale and then a long term relationship.
--We can convert intros like that - high level - to sales.

Have a good trip,
Thanks,
R.P.

On Fri, Oct 10, 2014 at 4:46 PM, Ehud Barak <ehbarak1@gmail.com> wrote:

> RO Hi
> Monday I'm in Beijing.
> 12hrs difference. I'll send you windows when I'll reach China.
> I remember you were unhappy talking from there so next time out of China is Oct 19 in Zurich.
> Ok let me know.
> Best
> EB
>
> Sent from my iPhone
>
> On Oct 10, 2014, at 20:03, RP Eddy <rpeddy@ergo.net> wrote:

Hi Mr. Prime Minister,
We have school meetings all PM.
How is Monday? I can do anytime except the evening (we have a Four Rivers board call).
Thanks, and have a great weekend,
R.P.

On Fri, Oct 10, 2014 at 11:48 AM, Ehud Barak <ehbarak1@gmail.com> wrote:

> RP Hi
> You can call me now if that's comfortable for you.
> Best
> EB
>
> Sent from my iPhone

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R.P. Eddy

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R.P. Eddy

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